

# LABOUR AND MACHINERY COSTING SERVICE

Labour and machinery costs can form the largest proportion of overheads in an arable business. It is important to have a full understanding of the true cost, especially when there are tight margins between profit and loss.



The Brown & Co Labour and Machinery Costing Service builds up information from the machinery fleet, work rate, fuel usage, labour utilisation and downtime to provide an accurate cost. Understanding the true cost of operations requires in-depth analysis of farm records from fuel receipts to identifying each operation undertaken by each tractor and implement. Our experience allows accurate calculation of true depreciation, repair cost, labour efficiency and machine work rate and therefore utilisation. The service can be used to review past performance, budget for the future, aid machinery replacement decisions, review new technology or implements, help analyse potential business opportunities and review employment within the business.

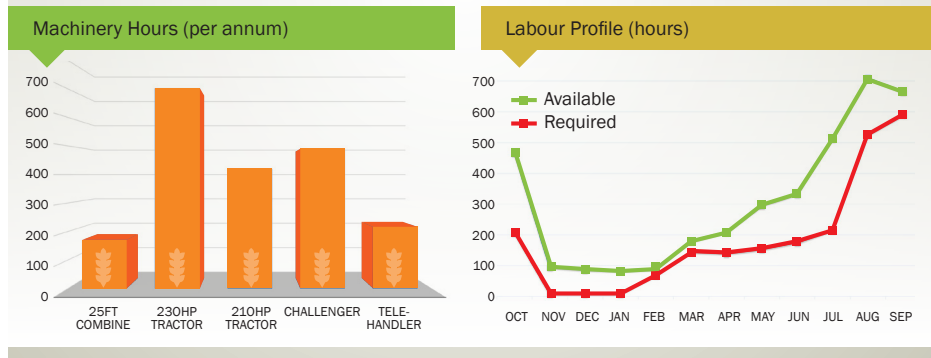
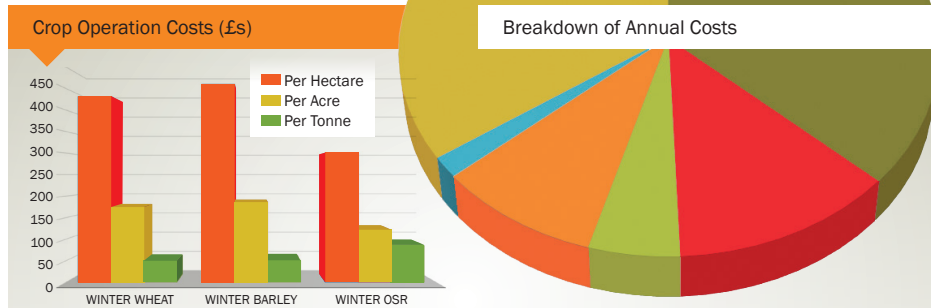
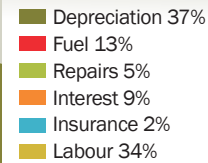
- Evaluation of the realistic value of machinery fleet
- Analysis of labour utilisation, machinery work rate and cost per operation
- Comparison of operational costs for investment to new technology with respect to potential new equipment purchases

# HOW YOU BENEFIT



Our service is cutting edge and provides you with a true reflection of your actual labour and machinery costs, which can be monitored annually and benchmarked against similar businesses.

- Provides a true cost per operation by crop type across multiple enterprises.
- Helps review labour utilisation and efficiency, including down time
- Identifies where machines, implements and workers are costly and where improvements can be made
- Assesses the true cost of taking on new opportunities
- Calculates accurate costings when reviewing contracting rates



# WHY USE BROWN&CO



An experienced practical team of consultants are on hand to review your records and substitute realistic industry figures where information is not available to produce an accurate and comprehensive review of the labour and machinery costs in an arable business.

- Our consultants can draw on a vast cutting edge knowledge pool of practical farming operations, new technologies and machinery values
- We have extensive links with key industry players and other professionals
- We are experienced in reviewing financial records and data offering expertise and value for money

# AGRICULTURAL BUSINESS CONSULTANCY



Brown & Co's specialist agricultural business consultancy department advises farmers, landowners and business managers throughout East Anglia, The Midlands and The Yorkshire and Humber regions. We believe our services are unrivalled in the rural sector.

Working alongside Brown & Co's land agency and estate management department, our consultants are therefore uniquely positioned to advise on clients' property and business requirements, giving our service a clear edge over others in the sector.

In addition to a comprehensive package of business advisory services, we are committed to responding quickly to changing needs and to new pressures facing our clients.

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Meet our team of specialist advisors



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